



# GCPC'23 Agenda

Monday, Jan 23

TIME	SESSION	ATTENDEES	LOCATION
5:30 PM - 7:30 PM	Welcome Happy Hour!	Partners and GiveCampus	99M St SE, Washington DC



Tuesday, Jan 24

TIME	SESSION	SPEAKER	LOCATION
8:30 AM - 9:30 AM	Check-in and Breakfast		Main Quad
9:30 AM - 9:45 AM	Opening Welcome		Main Quad
10:00 AM - 10:45 AM	<b>#1A: From Knock-off to Knockout</b> How to Not Be Boring & Keep Your Donors Engaged	Casey Fish, Partner Success Manager, GiveCampus - Emma Barnes O'Neill, Director of Annual Giving, Blair Academy	Main Quad
10:00 AM - 10:45 AM	<b>#1B: Integrate-ful</b> How our API will make GC and your CRM BFFs	Dan Ettinger, Director - Enterprise & Partnerships, GiveCampus	Study Hall
10:00 AM - 10:45 AM	<b>#1C: ICYMI</b> Product and feature updates from the last 12 months	Jamie Williams, Partner Success Manager, GiveCampus - Jed Shireman-Jones, Manager of Partner Success, GiveCampus	Homeroom
11:00 AM - 11:45 AM	<b>#2A: Tapping into How We Give</b> Offering the Best Online Donor Experience 365 Days a Year	Margaret Waters, Director of Annual Giving & Special Programs, Episcopal High School - Amanda Nicol, Director of Annual Giving, University of Findlay	Main Quad
11:00 AM - 11:45 AM	<b>#2B: Backstage Pass</b> Join our build crew for a working session on the next big thing in fundraising	Jennn Feigert, Director of Product, GiveCampus	Study Hall
11:00 AM - 11:45 AM	<b>#2C: Don't Under-VMS-timate Your Potential</b> How VMS connects with the rest of the GiveCampus Platform	Rosa Conrad, Director, Philanthropic Engagement, Loyola Marymount University - Paco Tanoco, Partner Operations, GiveCampus	Homeroom
11:45 AM - 12:30 AM	<b>#3A: Choosing your Champions</b> How to identify rockstar advocates with ease	Janet Katzin, Advancement Coordinator, Hawken School - Troy Steinmetz, Manager of Partner Success, GiveCampus	Main Quad
11:45 AM - 12:30 AM	<b>#3B: Capital-izing on GiveCampus</b> How digital fundraising can help you go BIG	Nathan Watts, Director of Advancement, The Heritage School - Melanie Simmons, Partner Success Manager, Givecampus	Homeroom



TIME	SESSION	SPEAKER	LOCATION
1:30 PM - 2:30 PM	<b>Plenary #1: Accelerating the Future of Fundraising</b>	Kestrel Linder, Co-Founder and CEO, GiveCampus	Main Quad
2:30 PM - 3:05 PM	<b>#4A: Rinse and Re-Peak</b> How to keep your campaign at the top of your game	Clancee Rea, Director of Annual Giving and the Donor Experience Program, University of Wyoming Foundation - John Helmick, Chief Advancement Officer, Salesianum School	Main Quad
2:30 PM - 3:00 PM	<b>#4B: Gave by the Bell</b> Building a culture of giving for k-12 schools	Lauren Murphy, Director of the Calvert Fund, Calvert School - Jenn Harris, Director of Parent Giving and Engagement, The Hun School of Princeton	Homeroom
3:10 PM - 3:40 PM	<b>#5A: To Affinity and Beyond</b> The power of segmented solicitations	Grace Ward, Associate Director of Annual Giving, Davidson College - Kristin Faivre, Associate Director of Annual Giving, Phillips Academy Andover	Main Quad
3:10 PM - 3:40 PM	<b>#5B: Well, Well, Wealth Alerts</b> Look who just joined the million dollar club	Melanie Simmons, Partner Success Manager, GiveCampus	Homeroom
4:00 PM - 4:45 PM	<b>#6A: Hitting Subscribe</b> Fostering a culture of recurring giving	Brian Stephenson, Associate Director, Skidmore Fund, Skidmore College - Felicity Meu, Director of Partner Success, GiveCampus	Main Quad
4:00 PM - 4:45 PM	<b>#6B: Lights, Camera, Traction!</b> The power of video fundraising	Karl Vela, Director of Advancement, Grace Episcopal Day School	Homeroom
5:00 PM - 5:30 PM	<b>Trivia</b>	Jed Shireman-Jones, Manager of Partner Success - Jules Cashman, Partner Success Associate, GiveCampus	Virtual



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10:00 AM - 10:45 AM	<b>#7A: Syner-GC</b> Tapping into the power of GiveCampus	Julia Hatfield, Director of Annual Giving, Ohio Wesleyan University - Maggie Corey, Associate Director of Annual Giving, Baylor School	Main Quad
10:00 AM - 10:45 AM	<b>#7B: R.S.V.P. with GC</b> A new way to streamline event registration and ticketing	Aza Chirkova, Projects & Compliance Manager, Boston College - Sonia Li, Senior Product Manager, GiveCampus	Study Hall
10:00 AM - 10:45 AM	<b>#7C: Casting a Wider Net Worth</b> Using GC Wealth data to reel in bigger gifts	Laina Coburn, Associate Director of Advancement for Shorecrest Fund & Giving Programs, Shorecrest Preparatory School - Dan Stevens, Co-Founder, SVP of Business Development & Operations, Windfall	Homeroom
11:00 AM - 11:45 AM	<b>#8A: Peer-to-Peer All Year</b> Strategies for year-round volunteer engagement	Amy Jefferson, Senior Associate Director of Annual Giving, Bates College - Nina Emmi, Senior Director of Annual Giving and Reunion, Bates College	Main Quad
11:00 AM - 11:45 AM	<b>#8B: Meet the GC Data Importer</b> A technical Q&A to help you unlock donor statuses, first time donor challenges, and more	Amy Jacobs, Senior Product Manager, GiveCampus - Emily Urquhart, Partner Success Manager, GiveCampus - Casey Fish, Partner Success Manager, GiveCampus	Study Hall
11:00 AM - 11:45 AM	<b>#8C: First Year Giving Days</b> How to enter the game at the top of your game	Whatley Hamilton, Advancement Services Manager, The Harpeth Hall School - Christiana Bruuggemann, Partner Success Manager, GiveCampus	Homeroom
11:50 AM - 12:35 AM	<b>#9A: Uniting the Quad Squad</b> Establishing cross campus collaboration to crush crowdfunding	Emily Baldwin, Director of Annual Giving & New Donor Initiatives, University of Dayton - Jamie Williams, Partner Success Manager, GiveCampus	Main Quad
11:50 AM - 12:35 AM	<b>#9B: Building and Retaining High-Performing Fundraising Teams</b> Get real-world advice from these fundraising leaders.	Jen Agustin, VP of Marketing, GiveCampus - Elaine Ezrapour, Director of the Fordham Fund, Fordham University - Daniel Burgner, Executive Director of Annual Giving at The George Washington University, Sarah Walton, Director of Development, Calvert School	Homeroom
1:30 PM - 2:30 PM	<b>Plenary #2</b> "Under the Hood" of the GiveCampus Platform	Kestrel Linder, Co-Founder and CEO, GiveCampus, Jacob Comer, Staff Engineer, GiveCampus, Jennn Feigert, Director of Product, GiveCampus	Main Quad 
2:35 PM - 3:20 PM	<b>#10A: Outstanding in your Fields</b> How to level up your Giving Form Game	Patrick Stanley, Senior Director, Digital Engagement & Communication, University of Virginia - Casey Fish, Partner Success Manager, GiveCampus	Main Quad 
2:30 PM - 3:15 PM	<b>#10B: Putting the AI in Fundraising</b> What is generative AI and how can you use it in your GiveCampus fundraising initiatives and fundraising communications	Matthew Hagopian, Vice President of Engineering, Hassaan Ejaz, Software Engineer, & Matt Gruber, Software Engineer	Homeroom
3:35 PM - 4:15 PM	<b>#11A: Dashboard Confessional</b> How to listen and learn from your data	Drew Read, Director of Annual Giving, McCallie School - Amy Jacobs, Senior Product Manager, GiveCampus - Casey Fish, Partner Success Manager, GiveCampus	Main Quad 
3:35 PM - 4:15 PM	<b>#11B: The Low Lift Lowdown</b> Easy tips and tricks that make a big impact	Jed Shireman-Jones, Manager of Partner Success, GiveCampus	Homeroom
4:25 PM - 4:55 PM	<b>#12: Textra! Textra! Read all about it!</b> How mobile messaging can shape your engagement	Jed Shireman-Jones, Manager of Partner Success, GiveCampus	Main Quad 
4:55 PM - 5:15 PM	<b>Conference Wrap Up</b>		Main Quad 